

European Sales & Marketing Manager

Private Bankers  *founded 1590*

Asset Management

BERENBERG BANK

Edinburgh

John Berenberg, Gossler & Co. KG

Berenberg Bank is a highly regarded Private Bank based in Hamburg, with offices located around the world. As an independent private bank with over 400 years of history, Berenberg Bank operates in four business areas: Private Wealth Management, Corporate Banking, Institutional Asset Management and Investment Banking. The asset management and investment banking businesses have a particular focus on European small and mid caps.

This is an exciting opportunity for an investment professional or individual with experience in a relevant field to develop their career and skills. This role is within the asset management division based in Edinburgh. As Sales & Marketing Manager you will undertake

the role to accelerate the growth of the assets under management of the leading European smaller company team. The target markets extend across Europe. You will be closely involved with the portfolio managers to enable you to communicate their distinctive approach and views to both prospective and existing clients.

Previous sales & marketing experience is required from within an investment management house, preferably covering Pan-European equities. You will be commercially driven and technically aware of investment products across a diverse range and ideally be bilingual preferably in English and German. Knowledge of the market landscape, by sector and by country would be advantageous.



FLETCHER·JONES·
search and selection

If you are interested in being considered for this role, please email, including a full CV and remuneration details, to Alistair Crawford or Richard Fletcher, Fletcher Jones Ltd, 12 Castle Terrace, Edinburgh EH1 2DP. Telephone: 0131 229 7151. Email: apply@fletcher-jones.co.uk