

Head of Site Acquisitions

London

Established with substantial blue chip capital backing, our client is a dynamic and highly successful niche player in the commercial development and leisure market, with a unique product offering, growing brand presence and international ambitions. With a ground breaking formula to exceed customer and stakeholder expectations, it has achieved an enviable record of growth and innovation. Integral to the company's development strategy now is the appointment of a high calibre Head of Site Acquisitions to drive all activity in this area.

You will be a key member of a focused, highly-motivated and entrepreneurial management team, contributing strategically, commercially and operationally towards the delivery of business vision and objectives. This will entail generating a transaction flow for the acquisition of prime city centre sites in the UK and Europe, getting these into exclusivity and managing them through to completion. It will also involve identifying, researching and

visiting target cities as part of the process of site identification, acquisition and assessing how to best position the company to gain a competitive edge in each location.

A self motivated team player with energy, enthusiasm and business acumen, you will have a strong track record in the property sector and be ready for a unique new challenge in your career. This will include a good understanding of the commercial aspects of property transactions and development, from site identification to completion, most likely gained in the development, retail or leisure sectors. You will also be proactive and commercially aware, with strong interpersonal, deal making and negotiating skills, as well as the gravitas, organisational and influencing skills to succeed in a stimulating but demanding, high growth environment. Some international experience and linguistic abilities would also be advantageous given the company's European expansion strategy.



**Applications in strictest confidence, in the form of a CV and covering letter, stating current salary and quoting reference 16/DT/05, should be forwarded to Charles McGarry or Laura McNaught at Fletcher Jones Ltd, Hanover House, 45-51 Hanover Street, Edinburgh EH2 2PJ.
Tel: 0131 226 2709. Fax: 0131 220 1940. E-mail: apply@fletcher-jones.co.uk**